



The E-Myth Attorney: Why Most Legal Practices Don't Work and What to Do About It

By Michael E. Gerber, Robert Armstrong J.D., Sanford Fisch J.D.



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The complete guide to the business of running a successful legal practice

Many attorneys in small and mid-size practices are experts on the law, but may not have considered their practice as much from a business perspective.

Michael Gerber's *The E-Myth Attorney* fills this void, giving you powerful advice on everything you need to run your practice as a successful business, allowing you to achieve your goals and grow your practice. Featuring Gerber's signature easy-to-understand, easy-to-implement style, *The E-Myth Attorney* features:

- A complete start-up guide you can use to get your practice off the ground quickly, as well as comprehensive action steps for maximizing the performance of an existing practice
- Industry specific advice from two recognized legal experts that have developed a highly successful legal practice using Gerber's principles
- Gerber's universal appeal as a recognized expert on small businesses who has coached, taught, and trained over 60,000 small businesses

The E-Myth Attorney is the last guide you'll ever need to make the difference in building or developing your successful legal practice.

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