



Dig Your Well Before You're Thirsty

By Harvey Mackay



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Dig Your Well Before You're Thirsty contains Harvey's gold-chip advice, accumulated over a lifetime of business success, on how to build and maintain the network you need. Harvey guarantees you'll never be more than a phone call away from a person in the position to help you get what you want--whether it's the job opportunity of a lifetime or a lifetime partner, the sales prospect of your dreams or the career advice you've only dreamed of. Harvey shows you how to create a network of trusted, valuable contacts that is worth its weight in platinum.



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Editorial Review

Review

"A mother lode of timely, hard-earned, bite-size, street-smart golden nuggets-- invaluable for job seekers, employed or unemployed."

--Stephen Covey

"[Harvey Mackay] joins Bob Townsend (**Up the Organization**) as master of brief, biting, and brilliant business wit and wisdom."

--Tom Peters

From the Publisher

Harvey's Network Speaks for Itself:

Praise for *Swim With The Sharks Without Being Eaten Alive*:

"Harvey Mackay may be the most talented man I have met."

--Lou Holtz

"To read Harvey Mackay's 'cookbook for success' is to know Harvey. He'll share with you everything he knows--and I wouldn't hesitate a minute in taking his advice."

--Charles Schwab

"Harvey Mackay takes you on an easy reader ride to success in the business world. He got his; now, in a burst of compassion, he's drafted the guidelines so that you can get yours."

--Ted Koppel

And now get ready for the book Harvey Mackay was born to write and you were meant to read...

"If I had to name the single characteristic shared by all the truly successful people I've met over a lifetime, I'd say it is the ability to create and nurture a network of contacts."

From the Inside Flap

Dig Your Well Before You're Thirsty contains Harvey's gold-chip advice, accumulated over a lifetime of business success, on how to build and maintain the network you need. Harvey guarantees you'll never be more than a phone call away from a person in the position to help you get what you want--whether it's the job opportunity of a lifetime or a lifetime partner, the sales prospect of your dreams or the career advice you've only dreamed of. Harvey shows you how to create a network of trusted, valuable contacts that is worth its weight in platinum.

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