



Cómo hacer que alguien se enamore de ti en noventa minutos o menos / How to Make People Like You in 90 Seconds or Less (Spanish Edition)

By Nicholas Boothman



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Ven a mi boda, por favor! Todos sabemos que el amor a primera vista sí existe. La genialidad de este libro es que te enseña cómo funciona ese fenómeno y el potencial del primer encuentro. Reconoce y atrae a la persona que te hará sentir completo y genera sentimientos amorosos de inmediato. Este sencillo y valioso libro se basa en una cantidad importante de técnicas para la comunicación verbal simple y la comunicación no verbal, que te ayudarán a avivar el romance y acelerar la intimidad. Además, está actualizado e incluye un capítulo completo sobre cómo manejar las citas amorosas por internet. Por todo lo anterior, no es raro que los correos electrónicos que Nicholas Boothman, el autor, recibe de sus lectores inicien con la frase: "¡Ven a mi boda, por favor!". "Éste es un manual obligatorio para quienes deseen enamorarse porque está lleno de información sólida, estrategias prácticas que sí funcionan, y de conmovedoras anécdotas de la gente que ha puesto en práctica las técnicas para encontrar un amor perdurable. ¡Qué libro tan maravilloso!" Cheryl Richardson, autora de *The Unmistakable Touch of Grace* y *Take Time for Your Life*.

ENGLISH DESCRIPTION Whether selling, managing, negotiating, planning, collaborating, pitching, instructing-or on your knees with a marriage proposal-the secret of success is based on connecting with other people. Now that connection is infinitely easier to make through Nicholas Boothman's program of rapport by design. *How to Make People Like You in 90 Seconds or Less* is the work of a master of Neuro-Linguistic Programming whose career is teaching corporations and groups the secrets of successful face-to-face communication. Aimed at establishing rapport-that stage between meeting and communicating-*How to Make People Like You* focuses on the concept of synchrony. It shows how to synchronize attitude, synchronize body language, and synchronize voice tone so that you instantly and imperceptibly become someone the other person likes. Reinforcing these easy-to-learn skills is knowing how to read the other person's sensory preferences-most of us are visual, some are kinesthetic, and a minority are auditory. So when you say "I see what you mean" to a visual person, you're really speaking his language. Along the way the book covers attitude, nervousness, words that open a conversation and words that shut it down,

compliments, eye cues, the magic of opposites attracting, and more. It's how to make the best of the most important 90 seconds in any relationship, business or personal.

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Editorial Review

About the Author

Nicholas Boothman fue fotógrafo de la industria de la moda y desde hace diez años se desempeña como programador neurolingüístico acreditado.

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